

#### PlayPower, Inc. #010521-LTS

Pricing for contract #010521-LTS: due to the size and scope of our product offering along with nine separate brands (companies) offered in this proposal and the discount structures varying by brand, a separate pricing discount file has been provided. Please see the following pages for pricing details. All pricing on the following pages is in US Dollars.

Volume Rebates (per calendar year):

\$500,000 - \$999,999
\$1,000,000 - \$1,499,999
\$1,500,000+
3% rebate



# **Hags 2024 MSRP Price List in US Dollars**

\*Installation pricing NOT included in Sourcewell contract\*

#### **HAGS COMPANY LINK:**

#### **HAGS IPEMA BROCHURE LINK:**

Equipment Type	Item Number	Name	Description Description	Anchoring	List Price in US Dollars							
Standard ASTM UniPlay												
Standard ASTM UniPlay	8102008	UniPlay Acadia	Wooden posts/wooden panels	Cast in place	\$18,217.50							
Standard ASTM UniPlay	<u>8102036</u>	UniPlay Acadia	Steel posts/HPL panels	Cast in place	\$19,551.25							
Standard ASTM UniPlay	<u>8102017</u>	UniPlay Biscayne	Wooden posts/wooden panels	Cast in place	\$27,158.75							
Standard ASTM UniPlay	<u>8102037</u>	UniPlay Biscayne	Steel posts/HPL panels	Cast in place	\$28,741.25							
Standard ASTM UniPlay	<u>8102022</u>	UniPlay Congaree	Wooden posts/wooden panels	Cast in place	\$45,467.50							
Standard ASTM UniPlay	<u>8102038</u>	UniPlay Congaree	Steel posts/HPL panels	Cast in place	\$49,978.75							
Standard ASTM UniPlay	<u>8102026</u>	UniPlay Denali	Wooden posts/wooden panels	Cast in place	\$51,756.25							
Standard ASTM UniPlay	<u>8102039</u>	UniPlay Denali	Steel posts/HPL panels	Cast in place	\$56,351.25							
Standard ASTM UniPlay	<u>8102027</u>	UniPlay Katmai	Wooden posts/wooden panels	Cast in place	\$47,367.50							
Standard ASTM UniPlay	<u>8102040</u>	UniPlay Katmai	Steel posts/HPL panels	Cast in place	\$54,520.00							
Standard ASTM UniPlay	<u>8102028</u>	UniPlay Mesa Verde	Wooden posts/wooden panels	Cast in place	\$39,386.25							
Standard ASTM UniPlay	<u>8102041</u>	UniPlay Mesa Verde	Steel posts/HPL panels	Cast in place	\$41,882.50							
Standard ASTM UniPlay	<u>8102029</u>	UniPlay Pinnacles	Wooden posts/wooden panels	Cast in place	\$48,565.00							
Standard ASTM UniPlay	<u>8102042</u>	UniPlay Pinnacles	Steel posts/HPL panels	Cast in place	\$57,022.50							
Standard ASTM UniPlay	<u>8102030</u>	UniPlay Sequoia	Wooden posts/wooden panels	Cast in place	\$55,923.75							
Standard ASTM UniPlay	<u>8102043</u>	UniPlay Sequoia	Steel posts/HPL panels	Cast in place	\$64,442.50							
Standard ASTM UniPlay	<u>8102031</u>	UniPlay Shenandoah	Wooden posts/wooden panels	Cast in place	\$36,928.75							
Standard ASTM UniPlay	<u>8102044</u>	UniPlay Shenandoah	Steel posts/HPL panels	Cast in place	\$39,273.75							
Standard ASTM UniPlay	<u>8102033</u>	UniPlay Yellowstone	Wooden posts/wooden panels	Cast in place	\$62,555.00							
Standard ASTM UniPlay	<u>8102045</u>	UniPlay Yellowstone	Steel posts/HPL panels	Cast in place	\$76,768.75							
Standard ASTM UniPlay	<u>8102034</u>	UniPlay Yosemite	Wooden posts/wooden panels	Cast in place	\$88,593.75							
Standard ASTM UniPlay	<u>8102046</u>	UniPlay Yosemite	Steel posts/HPL panels	Cast in place	\$93,971.25							
Standard ASTM UniPlay	<u>8102035</u>	UniPlay Zion	Wooden posts/wooden panels	Cast in place	\$123,532.50							
Standard ASTM UniPlay	<u>8102048</u>	UniPlay Zion	Steel posts/HPL panels	Cast in place	\$151,101.25							



## **Hags Equipment Prices and Labor Rates in US Dollars**



### Sourcewell Contract #010521-LTS Equipment Pricing & Labor Rates in US Dollars

FOB ORIGIN (FREIGHT NOT INCLUDED)		Order Amount							
Destination		\$0-\$999	\$1,000-\$4,999	\$5,000-\$14,999	\$15,000-\$24,999	\$25,000-\$49,999	\$50,000-\$99,999	\$100,000 & above	
Playground Structures	All 50 States & Canada	List Plus Freight	List Less 3%	List Less 8%	List Less 13%	List Less 17%	List Less 20%	List Less 23%	
Replacement Parts & Hardware	All 50 States & Canada	List Less 2%	List Less 2%	List Less 2%	List Less 2%	List Less 2%	List Less 2%	List Less 2%	